



Financial Audit Presentation Year Ended June 30, 2017



OPINION

- > The Town's responsibility:
 - > Maintain effective internal controls
 - > There are limitations on internal controls.
 - > Regular risk assessment is important, including assessing the risk of fraud.



The Risk of Fraud



The Fraud Triangle



OPINION

- > The Town's responsibility:
 - > Financial Statements
 - > Accuracy, completeness, and propriety of balances, amounts, and disclosures



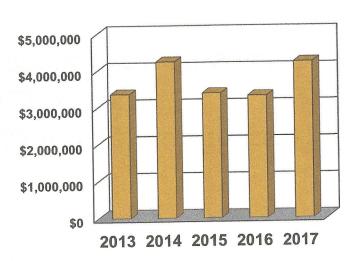
- ➤ GF&H responsibility:
 - Opinion <u>reasonable assurance</u> that financial statements are <u>materially</u> correct
 - Does not address the financial condition of the Town
 - Purpose of the audit is not to detect fraud. We cannot take responsibility for finding fraud, if it existed.
- > Issued unmodified opinion



General Fund

- Total fund balance increased \$924k
- Nonspendable fund balance of \$262k (prepaids, inventories, and advances)
- Restricted fund balance of \$48k for Victim's Advocate and Police K-9 Dogs
- Committed fund balance of \$400k for disaster recovery
- Assigned fund balance of \$1m for indigent legal fees, capital replacements, land, meters, and parking

GENERAL FUND



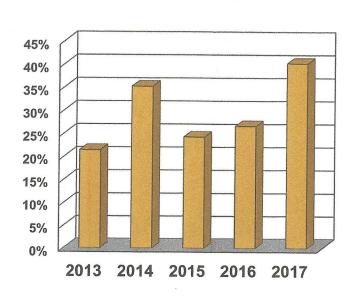
Total Fund Balance



General Fund

- Unassigned fund balance is \$2.5m, which is 40% of 2017 expenditures
- GFOA recommends a minimum of 16.7% (two months)

GENERAL FUND



Unassigned Fund Balance as a % of General Fund Expenditures



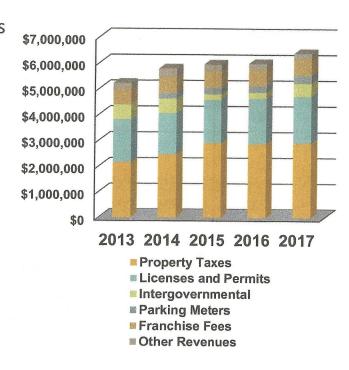
- Major Reasons To Maintain An Adequate Fund Balance:
 - Cash flow through second half of calendar year;
 property taxes and business licenses are cyclical
 - Unique requirements for a beach coastal municipality
 - Significant emergencies and unanticipated expenditures
 - Flexibility for discretionary funding needs
 - Potential for better interest rates on debt issues, which can save the Town money
 - To cover potential shortfalls from the state



General Fund Revenues:

- \$6.4m for 2017:
 - \$2.9m from property taxes
 - \$1.8m from licenses and permits
 - \$651k from franchise fees
 - \$294k in parking revenues
 - \$512k in intergovernmental revenues
 - \$89k for all other revenues
- \$392k (7%) increase from 2016
- \$141k (2%) over budget
 - License and permit revenues were \$134k over budget

GENERAL FUND REVENUES

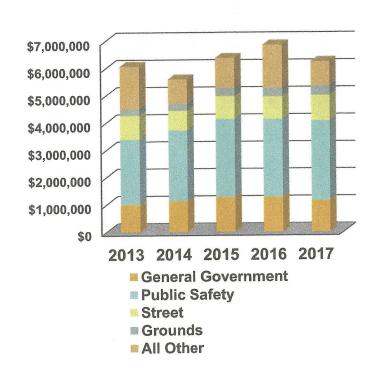




General Fund Expenditures:

- \$6.8m for 2017:
- \$1.1m in general government
- \$2.9m in public safety
- \$349k in grounds
- \$931k in street
- \$891k in other expenditures
- \$759k (11%) under budget
- \$614k (9%) decrease from 2016 primarily due to:
 - Decreased capital outlay related to Willow Drive property and police radios purchased in prior year

GENERAL FUND EXPENDITURES





Totals for All Governmental Funds

- Includes General, Accommodations Tax, Hospitality, Local Accommodations Tax, Capital Projects, and Police Drug Funds
- Revenues \$9.3 million
- Expenditures \$8.5 million
 - Expenditures include capital outlay of \$1.3 million related to the beach renourishment (50% reimbursed by the State)



Enterprise Funds

- The **Sanitation Enterprise Fund** had an increase in net position of \$247k compared to an increase of \$265k in the prior year:
 - Sanitation Fund operating revenues were flat, decreasing \$15k, or 1%, from the prior year
 - Sanitation Fund operating expenses increased \$270k, or 28%, from the prior year primarily as a result of increased costs related to cleanup following Hurricane Matthew as well as overall increases to operating costs
 - Sanitation Fund grant revenue increased \$139k from the prior year primarily due to FEMA reimbursements from Hurricane Matthew



Enterprise Funds (Continued)

- The Pier Enterprise Fund had a decrease in net position of \$127k compared to an increase of \$264k in the prior year:
 - Pier Fund operating revenues decreased \$75k, or 15%, from the prior year
 - Pier Fund operating expenses were consistent with prior year, decreasing approximately \$6k, or 3%
 - The Pier was significantly damaged by Hurricane Matthew in October 2016. The Town recognized a \$446k loss related to the impairment of assets.



Other Items of Note:

- Total capital assets after depreciation were \$17.2m at June 30, 2017 – decrease of \$1.2m from June 30, 2016
 - Key capital asset events for FY 17 were as follows:
 - Additions of \$674k included:
 - Stormwater improvements \$193k
 - Capital Contribution of Land \$122k
 - Purchases of various vehicle, equipment, and other capital assets - \$359k
 - Depreciation expense \$1.3m
 - Loss on Impairment of Pier Assets \$446k
- Lease purchase obligations outstanding were \$293k
- Net pension liability of \$7.2m



Compliance

- No findings, significant deficiencies, or material weaknesses were noted.
- Because the Town's Federal grant expenditures did not exceed \$750k during 2017, a Single Audit was not required

Management Letter

 Required communications to management and those charged with governance



Summary

- Unmodified opinion on the Financial Statements from GF&H
- Good financial condition as of June 30, 2017